

Capital Transmission sells its stake in Skill & You



Skill & You, a major player in vocational e-learning, has been sold to Andera Partners through its fund Winch Capital 4 (The Fund), in an MBO led by Eric Petco and Sonia Levy-Odier, with previous shareholders

21 Centrale Partners, Access Capital Partners, Jolt Capital, Alma Learning Group and Capital Transmission all exiting the company. The Fund now joins the managers with the ambition to create the European leader in vocational e-learning.

With nearly 100 000 students and 70 million euros in sales expected in 2018, Skill & You stands as a major player in the vocational e-learning French market. Through its 12 specialized schools, the group offers more than 200 professional trainings across various sectors such as cooking, childcare, mechanics or aesthetics, many of which are for preparing for state diplomas (Bac Pro, BTS, CAP).

Under the leadership of the current management team led by Eric Petco and Sonia Levy-Odier, along with the support of its historical shareholders, the group has been deeply transformed in recent years in order to steer its digital shift and become a key player of the e-learning landscape.

The current transaction rewards the group for the accomplished work and acts as a landmark for its new growth phase across France and Europe. The aforementioned managers will benefit from the expertise of Andera's teams in high-growth projects to accelerate the development of the group beyond its current sectoral and geographic markets, namely through the opening of new schools (like the recent the launch of Ecole des Pros, Esecad, Be Académie and Défi Compta) and the completion of inorganic growth transactions.

Capital Transmission had a capital stake in the group since 2011.

<https://www.skillandyou.com/fr/>

Our portfolio

Company	Investment type	Sector	Investment year	Description
 mistrall INFORMATIQUES CRÉATEUR DE SOLUTIONS	Equity + convertible bonds	Software publisher	2018	Management-Buy-In
 resource group	Equity	Aviation recruitment and training	2017	Carve-Out / Management-Buy-Out
 Ocedis Le plaisir de Faire	Equity + convertible bonds	Water treatment	2017	Secondary Management-Buy-Out
 GROUPE RGF	Equity + convertible bonds	Plastic industry	2017	Management-Buy-In
 illes Desplanches	Equity	Food	2016	Growth
 tb Tech Building S.A. EXPERT TECHNIQUE DEPUIS 1997	Equity	Construction	2016	Acquisition
 bluequest	Mezzanine	Trading	2014	Growth
 CAPAIN FORTE	Mezzanine	Clothing conception and retail	2011	Management-Buy-Out
 hortis	Undisclosed	IT services	2011	Management-Buy-In

How to contact us



Virginie Fauveau
Director

Tél: +41 (0) 22 809 21 46
Mobile: +41 (0)79 819 61 90
virginie.fauveau@capitaltransmission.ch



Frédéric Tixier

Tél: +41 (0)22 809 21 81
Mobile: +41(0)79 176 70 61
frederic.tixier@capitaltransmission.ch



Florian Hacquard

Tél: +41 (0)22 809 20 51
florian.hacquard@capitaltransmission.ch